

Consolidated Financial Results
for the Three Months Ended March 31, 2026 (Japanese GAAP)

May 13, 2026

Company name: Earth Corporation
 Stock code: 4985
 Listing Stock Exchange: Tokyo
 URL: <https://corp.earth.jp/en/index.html>

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Scheduled date for dividend payment: —
 Preparation of supplemental explanatory materials: Yes
 Results briefing to be held: Yes (For securities analysts and institutional investors)

1. Consolidated Financial Results for the Three Months Ended March 31, 2026
(January 1, 2026 to March 31, 2026)

(1) Consolidated operating results

(Percentages indicate YoY change)

	Sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended March 31, 2026	47,914	7.0	6,338	1.1	6,304	2.4	4,457	(4.7)
Three months ended March 31, 2025	44,782	6.5	6,269	25.9	6,159	19.6	4,678	32.5

Note: Comprehensive income for the three months ended March 31, 2026 was 4,287 million yen (11.3%), and comprehensive income for the three months ended March 31, 2025 was 3,850 million yen (-12.4%)

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended March 31, 2026	204.02	—
Three months ended March 31, 2025	214.82	—

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
Three months ended March 31, 2026	162,384	82,608	47.1
Fiscal year ended December 31, 2025	149,382	81,290	50.2

Reference: Equity capital amounted to 76,432 million yen as of March 31, 2026 and 74,919 million as of December 31, 2025.

2. Dividends

	Dividend per share				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2025	—	0.00	—	125.00	125.00
Fiscal year ending December 31, 2026	—				
Fiscal year ending December 31, 2026 (forecast)		0.00	—	130.00	130.00

Note: No revisions have been made to the Company's most recently announced dividend forecast.

3. Consolidated Earnings Forecast for the Fiscal Year Ending December 31, 2026 (January 1, 2026 to December 31, 2026)

(Percentages indicate YoY change for full-year and quarters)

	Sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
1H	109,000	6.2	12,250	(9.6)	12,510	(8.4)	8,700	(7.2)	398.21
Full-year	188,000	4.9	9,000	11.3	9,550	7.4	6,200	18.4	283.79

Notes: No revisions have been made to the Company's most recently announced consolidated earnings forecast.

*Notes

(1) Significant changes in the scope of consolidation during the period under review: Yes

Newly subsidiaries added: None

Subsidiaries excluded: One company (Bathclin Corporation)

(2) Distinctive accounting methods applied when preparing quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting estimates and retrospective restatements

1. Accounting policy changes due to accounting standard revisions, etc.: None

2. Other accounting policy changes: None

3. Changes in accounting estimates: None

4. Retrospective restatements: None

(4) Number of shares outstanding (common stock)

1. Shares outstanding (including treasury stock)	As of March 31, 2026	22,209,900	As of December 31, 2025	22,209,900
2. Treasury shares outstanding	As of March 31, 2026	362,405	As of December 31, 2025	362,395
3. Cumulative average number of shares	Three months ended March 31, 2026	21,847,498	Three months ended March 31, 2025	21,777,558

*The attached quarterly consolidated financial statements are not subject to review by certified public accountants or auditing firms.

*Appropriate use of earnings forecast and other special notes

The earnings forecasts and other forward-looking statements contained in this document are based on information currently available to the Company, and certain assumptions it considers reasonable, but are not intended to be a promise that the Company will achieve. Actual results may vary materially from forecasts due to a variety of factors. For more information regarding assumptions made when formulating earnings projections and matters to note when using these projections, please see "1. Qualitative Information on Quarterly Financial Performance (3) Explanation of Consolidated Earnings Forecasts and Other Projections" on page four of the accompanying materials.

(How to obtain supplementary materials on quarterly financial results)

The Company plans to hold a financial results briefing session for analysts and institutional investors on Wednesday, May 13, 2026. Supplementary materials on financial results to be used at the briefing will be posted on the Company's website on the day of the briefing.

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1. Qualitative Information on Quarterly Financial Performance

(1) Explanation of Operating Results

During the first three months of the fiscal year ending December 31, 2026, the Japanese economy remained on a gradual recovery path, supported by improvements in the employment and income environment. However, the outlook warrants continued monitoring, as downward pressure on personal consumption is intensifying due to persistently high resource prices and energy costs, as well as rising raw material prices, against a backdrop of U.S. trade policy developments, foreign exchange fluctuations, and elevated geopolitical risks.

Under these circumstances, with the slogan of “Our Group Working Together Toward a Bright Tomorrow for EARTH,” the Earth Group managed its operations in line with the medium-term business plan through FY2026, dubbed “Act for SMILE COMPASS 2026.” Under the medium-term business plan, we have positioned the generation of sufficient profit and cash (profitability improvement) as our topmost priority, and to achieve this goal, we intend to bolster profitability by restructuring the domestic business and strengthening the brand power of our homecare products. In addition, we regard overseas business, particularly in the Asian market, as a growth driver, and will aim to expand overseas sales.

In the first three months of the fiscal year ending December 31, 2026, sales totaled 47,914 million yen (+7.0% year-on-year), supported by strong shipments of insecticides & repellents in the Household Products Business, as well as continued growth in the volume and value of contracts in the General Environment and Sanitation Business driven by rising demand for hygiene management services. On the profit front, increased gross profit accompanying sales growth contributed to operating income of 6,338 million yen (+1.1% year-on-year) and ordinary income of 6,304 million yen (+2.4% year-on-year). Net income attributable to owners of parent was 4,457 million yen (-4.7% year-on-year).

Results by segment are as follows.

[Household Products Business]

In the Household Products Business, in efforts to reform our earnings structure based on the medium-term business plan, we are advancing initiatives aimed at strengthening our brands and expanding the market, including streamlining and optimizing brands and SKUs with a focus on profitability and future potential. Overseas, we are directing efforts toward actively expanding in the ASEAN region and China and growing the export business.

In the first three months of the fiscal year ending December 31, 2026, sales amounted to 42,962 million yen (+5.6% year-on-year). Although bath salts and oral hygiene products fell below the year-earlier level amid a challenging competitive environment, shipments of insecticides & repellents remained strong, supported by a favorable market environment. In terms of profit, increased gross profit accompanying sales growth and other factors contributed to segment income (operating income) of 6,276 million yen (+3.2% year-on-year).

	(Household Products segment results)		(Millions of yen)	
	Consolidated Q1 results for the fiscal year ended December 31, 2025	Consolidated Q1 results for the fiscal year ending December 31, 2026	YoY change (amount)	YoY change (percent)
Insecticides & Repellents	20,510	22,388	1,878	9.2%
Homecare products	15,817	15,220	(597)	(3.8%)
Oral hygiene products	1,888	1,809	(78)	(4.1%)
Bath salts	6,127	5,512	(615)	(10.0%)
Other homecare products	7,801	7,898	96	1.2%
Gardening products	1,256	2,466	1,210	96.4%
Pet products and others	3,081	2,886	(195)	(6.3%)
Total sales	40,665	42,962	2,297	5.6%
Segment income (operating income)	6,081	6,276	194	3.2%

Notes: 1. Sales include internal sales and transfers made within and between segments, which amounted to 3,574 million yen during

the first three months of the fiscal year ended December 31, 2025 and 3,427 million yen during the first three months of the fiscal year ending December 31, 2026.

2. Starting from the previous interim consolidated period, sales of gardening products—previously included in insecticides & repellents—have been reported separately. For comparison purposes, sales of insecticides & repellents for the first three months of the previous fiscal year have been retroactively adjusted to exclude sales of gardening products.

Results by product category are as follows.

Insecticides & Repellents

In Japan, temperatures were higher than in the previous year, and the market got off to a strong start. In addition to continued strong sales of products targeting household pests and insect repellents from the previous year, sales of products for flies and mosquitoes, including the new product *Earth OH! No-mat* launched this spring, expanded.

Overseas, sales exceeded the year-earlier level, particularly in Thailand and China, leading overall sales to surpass the previous year.

As a result, sales for this category were 22,388 million yen (+9.2% year-on-year).

Homecare products

Sales of oral hygiene products totaled 1,809 million yen (-4.1% year-on-year). Although the market size trended above the year-earlier level from the beginning of the year and retail sell-through remained firm, shipments fell below the year-earlier level.

Sales of bath salts came to 5,512 million yen (-10.0% year-on-year). While core products such as *Onpo* and the *BARTH* brand of neutral bicarbonate bath salts performed well, sales of powder-type bath salts, such as *Bath Roman* and *Bathclin*, fell significantly below the year-earlier level.

Sales of other homecare products were 7,898 million yen (+1.2% year-on-year), as shipments of air fresheners and other products exceeded the year-earlier level.

As a result, sales in this category amounted to 15,220 million yen (-3.8% year-on-year).

Gardening products

In gardening products, sales were strong, particularly for gardening insecticides & repellents and herbicides. In addition, sales from Protoleaf, Inc., which was newly consolidated in the previous fiscal year, contributed to sales growth.

As a result, sales in this category totaled 2,466 million yen (+96.4% year-on-year).

Pet products and others

The market for pet and related products has remained stable, as spending per pet has been rising due to heightened awareness of pet health among pet owners and improved living conditions for pets. Under these circumstances, sales of care products, such as cat litter, remained strong. On the other hand, while the MA-T business progressed in line with plan, sales in the first three months of the fiscal year ending December 31, 2026 fell below the year-earlier level.

As a result, sales in this category amounted to 2,886 million yen (-6.3% year-on-year).

[General Environment and Sanitation Business]

In the General Environment and Sanitation Business, capital investment is recovering in the manufacturing sector and demand for enhanced hygiene management remains strong amid ongoing foreign substance contamination issues in Japan. As a result, the Earth Group's quality hygiene management support services, which are backed by its specialized knowledge and technology, continue to see strong demand from food and pharmaceutical plants.

Under these circumstances, we are working on seven key themes: "people, expertise, technical capabilities, education, occupational safety, business foundations, and business creation." Through our cutting-edge knowledge and high-level technical capabilities in hygiene management, we will help customers achieve high-quality environments. Through these efforts, we aim to enhance long-term corporate value while striving to fulfill our mission of preserving and protecting our irreplaceable global environment and making sustainable contributions to society's healthy development.

Specifically, we will continue human resource training, research, and technological development with the Saito General Research Institute as our core base, and strengthen next-generation services utilizing digital technologies such as IoT and AI, audit services

related to food safety, and hygiene management support services for the life science industry. Through the provision of these efficient and high value-added services, we will steadily accumulate annual service contracts and aim to achieve stable and sustainable earnings growth.

In the first three months of the fiscal year ending December 31, 2026, while performance in this business was affected by a higher cost ratio and an increase in personnel expenses attributed to active investment in human resources, sales growth driven by an increase in the number of annual contracts boosted overall segment results. As a result, sales in the General Environment and Sanitation Business amounted to 8,415 million yen (+8.9% year-on-year) and segment income (operating income) to 281 million yen (+32.6% year-on-year).

(Millions of yen)				
	Consolidated Q1 results for the fiscal year ended December 31, 2025	Consolidated Q1 results for the fiscal year ending December 31, 2026	YoY change (amount)	YoY change (percent)
Sales	7,729	8,415	686	8.9%
Segment income (operating income)	212	281	69	32.6%

Notes: 1. Sales include internal sales and transfers made within and between segments, which amounted to 37 million yen during the first three months of the fiscal year ended December 31, 2025 and 35 million yen during the first three months of the fiscal year ending December 31, 2026.

(2) Explanation of Financial Position

(1) Assets, Liabilities and Net Assets

As of March 31, 2026, total assets amounted to 162,384 million yen, up 13,001 million yen from December 31, 2025. This was primarily due to increases in trade receivables and inventories, offsetting a decrease in cash and deposits.

Meanwhile, total liabilities as of March 31, 2026 came to 79,776 million yen, up 11,684 million yen from December 31, 2025. This was mainly due to increases in short-term borrowings, income taxes payable, and the provision for bonuses, offsetting decreases in accounts payable—other and other current liabilities.

Net assets amounted to 82,608 million yen as of March 31, 2026, rising 1,317 million yen compared to December 31, 2025. This was mainly due to an increase in net income attributable to owners of parent, offsetting a decrease in retained earnings due to dividend payments.

The Company's equity ratio was 47.1% as of March 31, 2026, down 3.1 points from December 31, 2025.

(2) Cash Flows

The Company has not prepared a statement of cash flows for the period ended March 31, 2026, so disclosure is omitted.

(3) Explanation of Consolidated Earnings Forecasts and Other Projections

The Company has made no changes to its full-year earnings forecast for the fiscal year ending December 31, 2026, which was announced on February 13, 2026.

This forecast is based on information available to the Company at the time of its formulation. Actual results may differ substantially from the projections included within due to potential changes affecting a variety of factors.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheet

(Millions of yen)

	Fiscal year ended December 31, 2025 (as of December 31, 2025)	Three months ended March 31, 2026 (as of March 31, 2026)
Assets		
Current assets		
Cash and deposits	23,327	17,389
Notes and accounts receivable - trade	23,197	36,255
Electronically recorded monetary claims - operating	2,744	3,371
Merchandise and finished goods	25,861	30,933
Work in process	917	792
Raw materials and supplies	5,525	6,061
Other	2,913	2,963
Allowance for doubtful accounts	(148)	(161)
Total current assets	84,339	97,605
Non-current assets		
Property, plant and equipment		
Buildings and structures	33,120	33,235
Accumulated depreciation and impairment	(19,055)	(19,366)
Buildings and structures, net	14,064	13,869
Machinery, equipment and vehicles	20,791	20,948
Accumulated depreciation and impairment	(15,197)	(15,521)
Machinery, equipment and vehicles, net	5,594	5,426
Land	6,602	6,588
Leased assets	537	566
Accumulated depreciation and impairment	(342)	(361)
Leased assets, net	194	204
Construction in progress	622	742
Other	10,702	10,815
Accumulated depreciation and impairment	(8,407)	(8,529)
Other, net	2,295	2,286
Total property, plant and equipment	29,375	29,116
Intangible assets		
Trademark rights	1,436	1,357
Software	3,512	3,938
Goodwill	1,186	1,138
Customer-related intangible assets	591	555
Other	816	528
Total intangible assets	7,543	7,518
Investments and other assets		
Investment securities	6,630	6,457
Retirement benefit asset	17,992	18,153
Deferred tax assets	438	516
Other	3,123	3,075
Allowance for doubtful accounts	(60)	(57)
Total investments and other assets	28,124	28,144
Total non-current assets	65,043	64,779
Total assets	149,382	162,384

(Millions of yen)

	Fiscal year ended December 31, 2025 (as of December 31, 2025)	Three months ended March 31, 2026 (as of March 31, 2026)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	23,972	26,344
Electronically recorded obligations - operating	11,361	8,574
Short-term borrowings	7,420	21,420
Current portion of long-term borrowings	134	124
Accounts payable - other	7,627	4,888
Income taxes payable	850	2,092
Accrued consumption taxes	822	727
Provision for bonuses	460	1,913
Refund liabilities	1,052	864
Other	9,252	7,870
Total current liabilities	62,954	74,820
Non-current liabilities		
Long-term borrowings	165	132
Deferred tax liabilities	3,851	3,690
Retirement benefit liability	209	204
Asset retirement obligations	516	520
Other	394	407
Total non-current liabilities	5,137	4,955
Total liabilities	68,092	79,776
Net assets		
Shareholders' equity		
Share capital	10,192	10,192
Capital surplus	10,262	10,268
Retained earnings	44,862	46,588
Treasury shares	(1,743)	(1,743)
Total shareholders' equity	63,573	65,305
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,217	2,085
Foreign currency translation adjustment	2,850	2,949
Remeasurements of defined benefit plans	6,277	6,091
Total accumulated other comprehensive income	11,345	11,126
Non-controlling interests	6,371	6,176
Total net assets	81,290	82,608
Total liabilities and net assets	149,382	162,384

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

Consolidated Statement of Income

Three months ended March 31, 2026

(Millions of yen)

	Three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)	Three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)
Sales	44,782	47,914
Cost of sales	24,955	26,854
Gross profit	19,826	21,060
Selling, general and administrative expenses		
Transportation and storage costs	1,824	2,186
Advertising expenses	896	1,376
Promotion expenses	244	408
Provision of allowance for doubtful accounts	10	15
Salaries and allowances	3,784	4,006
Provision for bonuses	1,229	1,127
Travel and transportation expenses	347	327
Depreciation	482	497
Amortization of goodwill	31	48
Rent expenses on land and buildings	403	472
Research and development expenses	763	771
Other	3,538	3,485
Total selling, general and administrative expenses	13,556	14,722
Operating income	6,269	6,338
Non-operating income		
Interest income	51	52
Dividend income	3	12
Foreign exchange gains	—	15
Commission income	6	5
Rental income from buildings	18	19
Other	58	63
Total non-operating income	138	168
Non-operating expenses		
Interest expenses	26	42
Real estate lease expenses	7	7
Foreign exchange losses	170	—
Provision of allowance for doubtful accounts	40	—
Compensation expenses	—	137
Other	3	15
Total non-operating expenses	248	202
Ordinary income	6,159	6,304

(Millions of yen)

	Three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)	Three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)
Extraordinary income		
Gain on sale of non-current assets	0	—
Gain on sale of investment securities	—	0
Gain on step acquisitions	349	—
Total extraordinary income	349	0
Extraordinary losses		
Loss on sale of non-current assets	0	—
Loss on retirement of non-current assets	4	3
Loss on valuation of investment securities	0	—
Total extraordinary losses	4	3
Net income before income taxes	6,505	6,301
Income taxes - current	1,267	1,879
Income taxes - deferred	502	(90)
Total income taxes	1,770	1,789
Net income	4,735	4,512
Net income attributable to non-controlling interests	57	54
Net income attributable to owners of parent	4,678	4,457

Consolidated Statement of Comprehensive Income

Three months ended March 31, 2026

(Millions of yen)

	Three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)	Three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)
Net income	4,735	4,512
Other comprehensive income		
Valuation difference on available-for-sale securities	(19)	(119)
Foreign currency translation adjustment	(694)	99
Remeasurements of defined benefit plans, net of tax	(170)	(204)
Total other comprehensive income	(884)	(224)
Comprehensive income	3,850	4,287
(Breakdown)		
Comprehensive income attributable to owners of parent	3,813	4,253
Comprehensive income attributable to non-controlling interests	37	33

(3) Notes to Quarterly Financial Statements

(Notes to going concern assumptions)

None to be reported.

(Notes in the event of significant changes in shareholders' equity)

None to be reported.

(Notes to segment information)

[Segment information]

I. Three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)

1. Information on the amount of sales and income/loss by reportable segment

(Millions of yen)

	Reportable segments			Adjustments*2	Amount recorded on the quarterly consolidated statement of income*3
	Household Products Business	General Environment and Sanitation Business	Total		
Sales					
Sales generated through external customers	37,090	7,691	44,782	—	44,782
Intersegment sales and transfers*1	3,574	37	3,612	(3,612)	—
Total	40,665	7,729	48,394	(3,612)	44,782
Segment income	6,081	212	6,293	(24)	6,269

Notes: 1. Includes internal sales within and among segments.

2. The 24 million yen downward adjustment to segment income comprises eliminations of intersegment transactions.

3. Segment income is adjusted according to the amount of operating income indicated on the quarterly consolidated statements of income.

II. Three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)

1. Information on the amount of sales and income/loss by reportable segment

(Millions of yen)

	Reportable segments			Adjustments*2	Amount recorded on the quarterly consolidated statement of income*3
	Household Products Business	General Environment and Sanitation Business	Total		
Sales					
Sales generated through external customers	39,534	8,380	47,914	—	47,914
Intersegment sales and transfers*1	3,427	35	3,463	(3,463)	—
Total	42,962	8,415	51,378	(3,463)	47,914
Segment income	6,276	281	6,557	(218)	6,338

Notes: 1. Includes internal sales within and among segments.

2. The 218 million yen downward adjustment to segment income comprises eliminations of intersegment transactions.

3. Segment income is adjusted according to the amount of operating income indicated on the quarterly consolidated statements of income.

(Notes regarding the statement of cash flows)

We have not prepared a quarterly consolidated statement of cash flows for the three months ended March 31, 2026. However, depreciation (including amortization of intangible assets, excluding goodwill) and amortization of goodwill for the three-month period are as follows.

	Three months ended March 31, 2025 (from January 1, 2025 to March 31, 2025)	Three months ended March 31, 2026 (from January 1, 2026 to March 31, 2026)
Depreciation	1,088 million yen	1,182 million yen
Amortization of goodwill	31 million yen	48 million yen

(Business combinations)

(Absorption-type merger with a consolidated subsidiary)

At a meeting of the Board of Directors held on March 11, 2025, the Company resolved to carry out an absorption-type merger with its wholly owned subsidiary, Bathclin Corporation. The absorption-type merger was completed on January 1, 2026.

1. Overview of business combination

(1) Name and business of the combining companies

(Surviving entity)

Name: Earth Corporation

Business: Manufacture and sale, as well as import and export, of pharmaceutical products, quasi-drugs, medical devices, and household products

(Non-surviving entity)

Name: Bathclin Corporation

Business: Manufacture and sale of quasi-drugs (including bath salts and hair growth products), cosmetics, and miscellaneous products

(2) Date of business combination

January 1, 2026

(3) Legal form of business combination

An absorption-type merger with the Company as the surviving entity and Bathclin Corporation as the non-surviving entity.

(4) Name of the company after business combination

Earth Corporation

(5) Purpose of business combination

From the perspective of strengthening Group management capabilities, the transaction aims to improve operational efficiency toward achieving the optimal allocation of Group management resources, while responding to recent significant changes in the external environment and further enhancing the market presence of the Group.

2. Overview of the accounting treatment applied

The transaction has been accounted for as a transaction under common control in accordance with the Accounting Standard for Business Combinations (ASBJ Statement No. 21, January 16, 2019) and the Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures (ASBJ Guidance No. 10, January 16,

2019).

(Significant subsequent events)

At a meeting of the Board of Directors held on May 13, 2026, the Company decided to dissolve and close Earth Corporation (Suzhou), our consolidated subsidiary in China. For further details, please refer to the “Notice Concerning the Dissolution of Earth Corporation (Suzhou)” announced on May 13, 2026.