

Press Release

Notice Regarding the Differences between Financial Forecasts and Actual Operating Results

| | August 9, 2024 |
|-------------------------|--|
| Listed exchanges | : Prime Market |
| Listed company name | : Earth Corporation |
| Code | : 4985 |
| URL | : https://corp.earth.jp/en/index.html |
| Representative Director | : Katsunori Kawabata, Representative Director, President & CEO |
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Earth Corporation (the 'Company') hereby discloses the differences between the financial forecasts for the six months ended June 30, 2024 (January 1, 2024 to June 30, 2024) that were reported on February 13, 2024 and the actual operating results as in the tables below:

- 1. <u>Differences between the financial forecasts and the actual operating results for the six months ended</u> June 30, 2024 (January 1, 2024 to June 30, 2024)
 - (1) Consolidated financial results for the six months ended June 30, 2024 (January 1, 2024 through June 30, 2024)

| | | | | | (millions of yen) |
|--|---------------------------|-------------------------------------|------------------------------------|--|---|
| | Consolidated net sales | Consolidated operating profit | Consolidated ordinary profit | Profit attributable to owners of parent | Consolidated earnings per share (yen) |
| Forecast previously announced (A) (Released on 12 Feb 2024) | 94,700 | 7,900 | 8,200 | 5,450 | 246.31 |
| Revised forecast (B) | 97,095 | 10,758 | 11,339 | 7,643 | 345.51 |
| Change (B-A) | 2,395 | 2,858 | 3,139 | 2,193 | |
| Rate of change (%) | 2.5% | 36.2% | 38.3% | 40.3% | |
| (Ref.) Actual consolidated results for the previous fiscal year (Fiscal year ended Dec 31, 2024) | 90,329 | 9,921 | 10,422 | 7,040 | 318.75 |



(2) Factors causing the difference from the forecasted figures.

In the household products business, net sales exceeded the plan due to favorable sales of domestic insecticides and repellents products and overseas business, as well as strong performance in the General Environment and Sanitation Business.

In addition to these factors, the cost of sales ratio improved from the plan due to a change in the sales composition ratio, and all of the stage profits, including operating income, exceeded the plan due to unaccounted-for or delayed SG&A expenses at the time of the interim period.

* The above forecasts are based on information available as of the date of publication of this document, and actual results may differ from these forecasts due to various factors in the future.

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